**ASSIGNMENT SALES & DISTRIBUTION**

QUESTION: Assignment Task 1: Tables regarding S&D.

Assignment Task 2: Business Structure of your own idea.

Assignment Task 1**:**

|  |  |  |
| --- | --- | --- |
| **Name** | **T-CODE** | **TABLE** |
| Inquiry / Document type IN | VA11, VA12, VA13 | VBAK, VBAP |
| Quotation / QT | VA21, VA22, VA23 | VBAK, VBAP |
| Purchase Order PO | ME21, ME22, ME23 | EKKO, EKPO |
| Sales Order OR | VA01, VA02, VA03 | VBAK, VBAP |
| Delivery LF | VL01, VL02, VL03 | LIKP, LIPS |
| Billing MN | VF01, VF02, VF03 | VBRK, VBRP |

**Sales & Distribution:**

|  |  |
| --- | --- |
| **NAME** | **CODE** |
| Sales order | VA01 - Create Order  VA02 - Change Order  VA03 - Display Order  VA02 - Sales order change  VA05 - List of sales orders  VA32 - Scheduling agreement change  VA42 - Contract change  VA21 - Create Quotation  VA22 - Change Quotation  VA23 - Display Quotation |
| Billing | VF02 - Change billing document  VF11 - Cancel Billing document  VF04 - Billing due list  FBL5N - Display Customer invoices by line  FBL1N - Display Vendor invoices by line |
| Delivery | VL02N - Change delivery document  VL04 - Delivery due list  KM5 - List of deliveries  VL06G - List of outbound deliveries for goods issue  VL06P - List of outbound deliveries for picking  VL09 - Cancel goods issue  VT02N - Change shipment  VT70 - Output for shipments |

**Assignment Task 2:**

Enterprise structure of Fine-X company in sales and distribution:

DC: Distribution Channel

DIV: Division

FINE-X Mobiles

FINE-X Mumbai FINE-X Hyderabad

FINE-X So1 FINE-X So2

Fo1(Reseller) Fo2(Wholesaler) Fo11(Services) Fo22(Services)

Mobiles

Services

FINE-X So1

Fo1 sales area

Mobiles

1. My Organisation manufactures mobiles national wide and it provide services to it’s customers.